

## The OPI Approach...

When undertaking an improvement initiative with a consulting partner, companies often experience heavy up-front fees, little or no sustainable results, and depleted employee moral. IPS designed its OPI service line to avoid these typical problems. With a professional OPI solution, your company will benefit from the following:

### Low risk, performance-based contingency fee structure.

If you do not realize sustained, desirable results, only minimal up-front costs are incurred.

### A unique partnership.

Because of our contingency structure, our Partner's best interest is also our best interest. We are highly motivated to help you reach and exceed your organizational goals.

### A solution that "stays" within your organization.

The OPI approach provides your employees the ability to continually improve performance.

Whether you are a manufacturer or a service provider, an OPI professional from IPS can assist you in implementing proven methods for improving your performance and increasing your bottom line. Contact an IPS professional to arrange for a free, no obligation assessment and executive presentation.

Would you like to increase your profits?

Would you like to decrease your lead times?

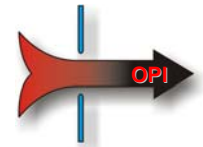
Would you like to improve your on-time deliveries?

Would you like to optimally manage your service calls to best utilize your resources?

Would you like to decrease your Work-in-Process or Finished Goods inventories?

Would you like to shorten your project life cycle times?

What would these improvements mean to your organization?



The OPI professionals at IPS are armed with the knowledge, skills, and tools to assist you in implementing important changes that result in measurable, sustainable improvements. Furthermore, we can demonstrate the predictable impact on your bottom line.



Our OPI professionals are experienced in applications of **Theory of Constraints**<sup>1</sup>. Specific services include:

Implementing **Constraint Management** to improve throughput by increasing revenue while decreasing inventories and operating expenses.

Implementing **Critical Chain Project Management** to ensure projects are completed on time and within budget.

Creating **Demand Synchronization** through unique scheduling tools, allowing you to answer all service calls on time.

Installing **Metrics Solutions** that allow your organization to accurately measure the flow of information and products through its entire supply chain.

<sup>1</sup> The Theory of Constraints (TOC) was developed by Dr. Eli Goldratt and widely popularized in his landmark book, *The Goal*.

An independent study<sup>2</sup> of Theory of Constraints applications worldwide revealed universally outstanding results. In the 100+ cases included in the study, no company reported failures or disappointing results.

Revenue/Throughput	Mean Improvement 68%
Lead Times	Mean Reduction 69%
Due Date Performance	Mean Improvement 60%
Inventory Levels	Mean Reduction 50%
Cycle Times	Mean Reduction 66%

<sup>2</sup> From "A Review of Dr. Goldratt's Theory of Constraints (TOC) – Lessons From International Literature" by Steven J. Balderstone and Victoria J. Mabin.

## Our Company

Innovative Professional Solutions, Incorporated (IPS) provides high quality professional services to both commercial and Department of Defense Partners. IPS professionals provide expertise within three cross-functional Divisions: Information Technology (IT), Organizational Performance Improvement (OPI), and Technical Services (TS). Guided by our Corporate Vision, IPS improves organizational and project performance for our Partners.



## OPI Services

If an improvement undertaken within an organization does not impact the bottom line, is it really an improvement? IPS designed OPI services to ensure our Partners' individual and departmental activities are aligned with organization goals. Through the use of proven methodologies, IPS professionals will work with your employees to implement continual improvement processes and install metrics that clearly indicate when and where change is needed. The result? Improved performance that positively impacts your bottom line!

## Mission Statement

**"IPS improves organizational performance through innovative and effective management solutions."**

IPS supports its OPI Mission by:

- Designing solutions that support our Partners' mission and goals.
- Striving to consistently provide the most responsive and highest quality service.

**"Honesty and Integrity are the foundation of all decisions we make."**

Is your organization performing up to  
*and beyond* expectations?

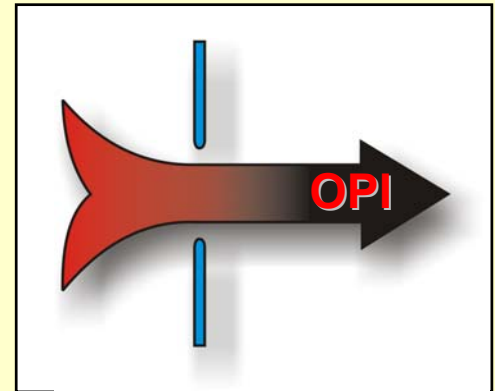
**IPS Improves  
Organizational Performance**

***Innovative  
Professional  
Solutions, Inc.***

For more information about IPS services:  
Call (850) 249-1536  
E-mail: [Info@IPSincorporated.com](mailto:Info@IPSincorporated.com)

Or, visit us at:  
[www.IPSincorporated.com](http://www.IPSincorporated.com)

# Organizational Performance Improvement Services



Innovative Professional Solutions, Inc.  
8317 Front Beach Road, Suite 17D2  
Panama City Beach, Florida 32407  
(850) 249-1536 ■ (850) 249-1539 (FAX)

[www.IPSincorporated.com](http://www.IPSincorporated.com)

